







This guide has been produced with the support of The Education and Training Foundation. It has been produced in a playbook format to help providers maximise the opportunities arising from the recent reforms to post-16 education and training. High quality delivery of English and Mathematics programmes is essential for all learners and employers. This guide sets out the key issues that all providers need to consider.

The environment in which English and Mathematics programmes are delivered is changing all the time and in particular the proposals to change GCSEs. Providers need to understand the changing environment and adapt their programmes as appropriate. This guide will help you review the issues and set out a clear plan as to how each business will approach the new challenges.

As always we welcome feedback on our guides which will help us establish what further support AELP and the Foundation can provide in the future.

Stewart Segal

Chief Executive, AELP



Authoring Organisations



The Education and Training Foundation

The Education and Training Foundation was launched in 2013, following a sector wide consultation during Spring 2013, and is focused on enhancing professionalism and standards in the education and skills sector. The Foundation's vision and aspiration is for all learning to be of the highest quality, achieve the best outcomes, and result in the greatest impact; and that is for all learners, providers, and the wider communities they serve.

AELP

The Association of Employment and Learning Providers (AELP) is the leading trade association for vocational learning and employment providers in Britain. The majority of its 600+ members are independent private, not-for-profit and voluntary sector training and employment services organisations. Membership is open to any provider committed to quality provision and it includes over 50 FE colleges involved in work based learning. AELP has a wide variety of publications which members can access via their website.

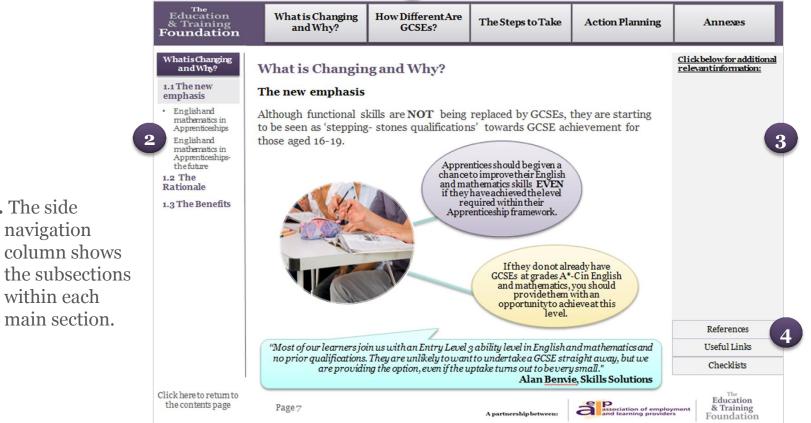
Mentor Group

Mentor Group has worked in the FE sector since 2010, helping colleges and providers to improve their commercial performance, and increase their student and apprenticeship numbers. Mentor has delivered a variety of projects, including training and coaching in Consultative Selling and Digital Marketing and the provision of online materials such as this playbook for English and Mathematics in Apprenticeships.

Navigating this playbook

1. Navigation in this playbook is designed to be user -friendly: the navigation bar takes you through to the sub-contents page of each main section.

3. You will find links to supporting documents and relevant intranet or internet sites in the far right column.



4. Further sources of help and training are accessed through the links at the bottom of the far right column.

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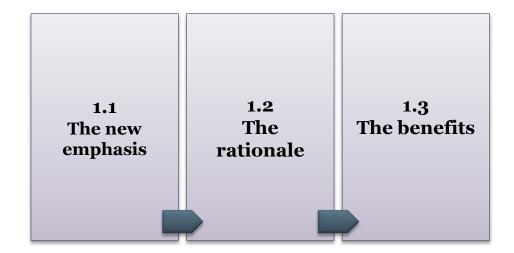
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What is Changing and Why?

The new emphasis

Although functional skills are **NOT** being replaced by GCSEs, they are starting to be seen as 'stepping - stones qualifications' towards GCSE achievement for those aged 16-19.



Apprentices should be given a chance to improve their English and mathematics skills EVEN if they have achieved the level required within their Apprenticeship framework.

> If they do not already have GCSEs at grades A*-C in English and Mathematics, you should provide them with an opportunity to achieve at this level.

"Most of our learners join us with an Entry Level 3 ability level in English and Mathematics and no prior qualifications. They are unlikely to want to undertake a GCSE straight away, but we are providing the option, even if the uptake turns out to be very small."

Alan Benvie, Skills Solutions

Click below for additional relevant information:

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What is Changing and Why?

The new emphasis: English and Mathematics in Apprenticeships

Regardless of the level of English and Mathematics required within their Intermediate or Advanced Apprenticeship frameworks, all apprentices must be offered a Level 2 functional skill or GCSE in English and/or Mathematics if they have not already achieved Level 2 standard in these subjects. However, Level 1 English and Mathematics continues to be the minimum requirement to complete an Intermediate Apprenticeship.

There is also an expectation that apprentices aged 16-19 will be given the opportunity to progress towards achieving a GCSE at grade A*-C in English and/or Mathematics even if they have already achieved the equivalent functional skill at Level 2.

The funding available for English and Mathematics qualifications over and above the requirements stated in Apprenticeship frameworks differs depending on the age of the apprentice. Those aged 16-19 are fully funded whereas apprentices aged 19+ are co-funded. For details, refer to the Skills Funding Agency *Funding Rules 2013/14*.

Although apprentices who already have GCSEs in English and Mathematics at grades A*-C (or Level 2 functional skills if aged 19+) do not have to continue studying these subjects, it's good practice to offer higher level provision, especially if it would benefit the apprentice's career or study aspirations.

"As now, employers developing standards will be able to specify a higher level of English and/or Mathematics achievement where this is needed for particular occupations or sectors. If this is above GCSE level, any qualification approved for use in 16-19 study programmes can be used."

BIS (October 2013), The Future of Apprenticeships in England: Implementation Plan

Click below for additional relevant information:

Moving from Key Skills to Functional Skills: A Step by Step Guide for Independent Training Providers

Skills Funding Agency Funding Rules 2013/14 – Version 3

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What is Changing and Why?

The new emphasis: English and Mathematics in Apprenticeships – the future

In *The Future of Apprenticeships in England: Implementation Plan* (Department for Business, Innovation and Skills - BIS, October 2013) the Government articulated its ambition, once the reformed GCSEs have been implemented (and if found fit for purpose), for GCSEs rather than functional skills to be used to meet the English and Mathematics requirements in Apprenticeships. This is a clear indication of the direction of travel regarding future policy.



However, we are a long way off that position, and the change in emphasis on English and Mathematics will be gradual. Starting with the new Apprenticeships being developed by Trailblazers, there will be a stronger focus on English and Mathematics in the future. In the meantime, Ofsted will be looking closely at the opportunities provided for learners to improve their English and Mathematics.

From 2015, the Government plans to introduce a set of new core Mathematics qualifications at Level 3 for learners who want to progress with Mathematics, but for whom an AS/A level in Mathematics would be inappropriate. However, it is not yet clear how such provision will be funded.

Click below for additional relevant information:

Moving from Key Skills to Functional Skills: A Step by Step Guide for Independent Training Providers

Skills Funding Agency Funding Rules 2013/14 – Version 3

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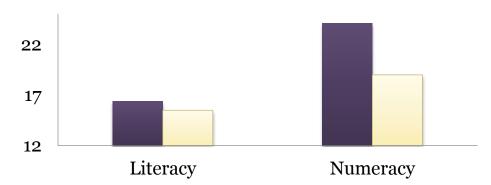
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The rationale: why is there an increased focus on English and Mathematics?

There is a concern that literacy and numeracy levels in England are falling behind those of other countries.

- ■% of people in England and NI aged 16-65 only at Level 1 or below
- Mean % of people in the countries surveyed aged 16-65 at Level 1 or below



(Source: Organisation for Economic Co-operation and Development survey - OECD Skills Outlook 2013)

- England (with NI) was found to be the only country where those aged 55-65 had similar levels of proficiency in literacy and numeracy as those aged 16-24. In other countries the performance of young people has improved across successive generations
- This is particularly concerning because young people are entering a much more demanding job market than in the past

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What is Changing and Why?

The benefits

By stepping up the English and Mathematics requirements for all post-16 learners and reforming GCSEs, the Government hopes to equip workers with the vital literacy and numeracy skills needed for the 21st century. This should lead to benefits for:

The economy and society as a whole – for this country to be competitive and create wealth, we need a skilled workforce.

Employers –
employees will be able
to apply their skills to
new situations and
challenges leading to
greater efficiency,
productivity and
competitiveness.

Apprentices will develop their employability skills, increase confidence and enhance their career prospects.

Training
providers – should
improve your
completion rates by
helping your learners
succeed in all their
learning aims.



Click below for additional relevant information:

Benefits to Employers

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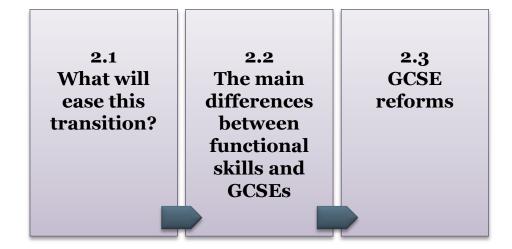




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How Different Are GCSEs?

What will ease this transition?

To successfully introduce GCSEs, you will need to take a very similar approach as you did when preparing to offer functional skills for the first time. As functional skills are not being replaced, but will be offered alongside GCSEs, this guide should be read in conjunction with its companion publication - Moving from Key Skills to Functional Skills: A step by step guide for independent training providers.

Although the introduction of GCSEs is bound to represent a challenge for your organisation, take comfort in the following: GCSEs are a well recognised brand.
Apprentices may be more motivated to achieve them.

Your experience

of delivering

functional skills

will provide you

with a good basis

on which to

build.

Work places are ideal environments for apprentices to develop their skills and this context reinforces the importance of English and Mathematics.

As GCSEs have been available for many years, there is a wealth of resources to help with teaching and learning.

English and mathematics will be well supported because of their priority – there will be help for all those involved in delivering them.

Key fact

In 2012, more than 5
million GCSE
certificates were
awarded in England,
including 1.6 million in
English and
Mathematics.

<u>Click below for additional</u> relevant information:

Moving from Key Skills to Functional Skills: A Step by Step Guide for Independent Training Providers

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How Different Are GCSEs?

The main difference between functional skills and GCSEs

Although there are differences between functional skills and GCSEs, there are similarities. Making clear the links between the two types of qualifications will help your apprentices appreciate how they can gradually improve their skills.

	Functional Skills	GCSEs
Subjects available	English, Mathematics and ICT	Available in a wide range of subjects including English and Mathematics
Levels available	Entry 1, 2, 3 and Levels 1 and 2	Level 1 if achieved at grades D-G, and Level 2 at grades A*-C
Qualification size/learning hours	Each functional skill is valued at five credits and takes a nominal 50 learning hours	Larger qualifications - currently accredited at 120-140 guided learning hours
Nature of content	Focused on the practical use of English and Mathematics	Although functionality is embedded, GCSEs are more academic
Nature of assessment	 At Levels 1 and 2 assessments are through externally set and marked tests (apart from the speaking, listening and communication component of English) Tests can be taken online All questions are set in real-life contexts 	 Mathematics is assessed through exams. English is currently assessed through a mixture of controlled assessments and exams, but from 2015 will be all exams (apart from speaking and listening, which will continue to be reported separately) Exams cannot be taken online Exam questions are set both with and without real-life context

<u>Click below for additional</u> <u>relevant information:</u>

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GCSE reforms

Some changes have already been made to GCSEs being taught from September 2013; for example, assessments are linear and exams are no longer available in January. More significant changes designed to better prepare young people for their next steps in education or employment - will come into effect for GCSEs in English language and Mathematics being taught from 2015. The major changes are outlined below.

Assessment for GCSE English language will be through exams; the only controlled assessment will be for speaking and listening - as now, this will be separately reported and will not count towards the final grade. mathematics will continue to be assessed purely through exams.

Assessment methods



Learners will not be able to take separate higher and foundation tiers in English language. However, tiers will still be available in mathematics. There will be some overlap, with the foundation tier covering grades 1-5 and the higher tier grades 4-9.

Tiered papers

GCSEs will be fully linear with the subject content no longer split into modules; all assessments will be at the end of the programme.

Structure



GCSEs will be graded 1-9 (instead of the current grades A*-G), with 9 being the top grade; a U will be awarded where performance is under the minimum to pass. The equivalent to a current grade C has not vet been agreed, but will probably be a 4 or 5.

Grading



"... the new GCSEs ... should give greater assurance of literacy and numeracy to employers, with a greater focus on spelling, punctuation, grammar and the correct use of standard English. The Mathematics GCSE will ensure that apprentices are confident and competent in the basics, and are able to apply their knowledge to real world problems."

BIS (October 2013), The Future of Apprenticeships in England: Implementation Plan

Content will be thoroughly revised - they will be more demanding, rigorous and stretching. In mathematics, more emphasis will be placed on problem solving and in English language, 20% of the marks will be awarded for accurate spelling, punctuation and grammar; learners will also have to read high-quality texts across a range of periods and genres.

Subject content/ assessment objectives



Note: GCSEs are currently available in English, English language and English literature. From 2015, GCSE English will no longer be available.

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relevant information:

Reformed GCSE subject content consultation

Ofqual Reforms to GCSEs in England from 2015 -Summary

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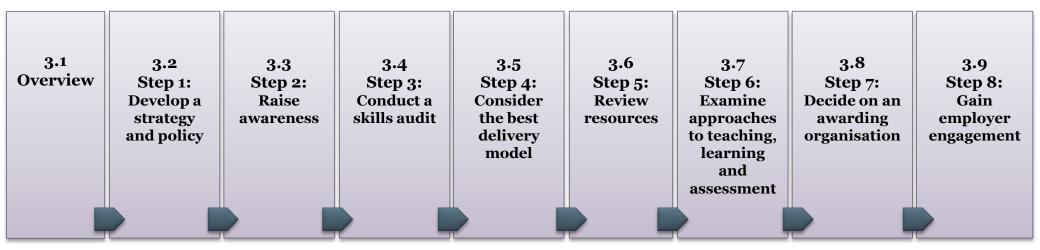
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The Steps to Take

Overview

Though not necessarily in this order, these are the main steps you'll need to take.

Develop Develop a key strategy and policy, and appoint a lead person/ Strategy steering group. Raise Ensure that your staff are aware of the requirements. Awareness **Conduct Skills** Assess your whole team's knowledge and skillset, and address the Audit skills gaps. **Choose Delivery** Decide on the most appropriate delivery model for you and the Method sector you work in. Review Design and conduct an initial assessment at the beginning of the Resources learning programme. **Examine** Ensure that your staff are aware of the requirements. **Approaches Awarding** Compare AO's to establish what they have to offer. Organisation **Employer** Get as much engagement as possible. Engagement

Previously, we delivered functional skills as an integral part of our Foundation Learning curriculum. Most of our learners join us with an Entry Level 3 ability level in English and Mathematics and no prior qualifications. They are unlikely to want to undertake a GCSE straight away, but we are providing the option, even if the uptake turns out to be very small." Alan Benvie, Skills Click below for additional relevant information:

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Step 1: Develop a strategy and policy

The first step in the process is for the senior management team to develop a clear strategy and policy for offering apprentices GCSEs in English and Mathematics. This will ensure that a whole organisation approach is adopted.

It's also recommended that a lead person is appointed, or a steering group set up to project manage the introduction of GCSEs. This will help adopt a co-ordinated approach and develop an ethos of teamwork.



<u>Click below for additional</u> <u>relevant information:</u>

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The Steps to Take

Step 2: Raise awareness

The next step is to ensure that all staff within your organisation are aware of the growing importance of English and Mathematics within Apprenticeships, and are motivated to play a part - no matter how small - in helping apprentices achieve qualifications in these subjects.

You need to judge how much information different staff will require. For instance, those involved in marketing or on reception may just need a general familiarity. Employer-facing staff will need a greater awareness, and any staff involved in delivery will need to be fully prepared.

Depending on their role, your staff will need to understand:

- The English and Mathematics requirements in their Apprenticeship frameworks
- How these GCSEs differ from the equivalent functional skills
- The value to apprentices and employers of developing English and Mathematics
- How they will be supported to introduce and deliver GCSEs
- Their exact roles and responsibilities

Tip

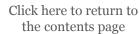
Think carefully about the key messages you want to get across to your staff in order to gain their commitment.

Click below for additional relevant information:

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The Steps to Take

Step 2: Raise awareness - how to raise awareness in specific roles

English and Mathematics specialist

Staff currently delivering functional skills who will now also be delivering GCSEs can act as a resource for other staff and offer advice on strategies to reinforce and develop English and Mathematics skills within vocational programmes and in the workplace.

Employer-facing staff

Will need a good understanding of how English and Mathematics are relevant in the sector(s) in which they work. They can help make these skills meaningful for learners and gain the support of their employers. They will have a role in encouraging workplace supervisors to take some responsibility for reinforcing the importance of English and Mathematics.

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Vocational teaching staff

May have some involvement in developing apprentices' English and Mathematics skills. They can help engage learners by explaining how English and Mathematics relate to vocational activities. If they feel that this is not their responsibility, their perception will need changing. They should be helped to understand that apprentices with good literacy and numeracy are more likely to be successful in their vocational studies.

Recruitment and guidance staff

Will need to be aware of how English and Mathematics fit into Apprenticeship frameworks, in order to offer information, advice and guidance to would-be apprentices and their employers.

relevant information:

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Step 2: Raise awareness - raising awareness in your organisation

There are many ways to help raise the awareness and profile of GCSEs within your organisation. These include:

- Clearly communicating your GCSE strategy and policy to all staff
- Regular staff briefings or meetings about GCSEs and other English and Mathematics programmes
- Working groups made up of vocational teaching staff, English and Mathematics specialists and employer-facing staff to map out opportunities for English and Mathematics development to be reinforced throughout the learning programme
- Specifying GCSEs or other English and Mathematics qualifications on person specs for teaching and support roles
- Explaining the value of English and Mathematics when inducting all new staff
- Including GCSEs in publicity materials, handbooks, etc
- Keeping staff up to date with developments and good practice from within the organisation and outside, e.g. through newsletters, online forums and the intranet

"Keep all staff informed about developments every step of the way - it then becomes easier when delivery plans are put in place within your own company." **Louise Timperley, Kaplan** Click below for additional relevant information:

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Step 3: Conduct a skills audit - the aim of the skills audit

All staff need to be prepared for the introduction of GCSEs, but this is particularly important if you plan to deliver them in-house.

The aim of your skills audit - whether formal or informal - will be to find out about your whole team's:

- Knowledge and understanding of GCSEs in general
- Own skills, qualifications and confidence levels in English and Mathematics
- Experience teaching English or Mathematics
- Generic teaching qualifications
- Specialist qualifications in teaching English or mathematics

The results of the staff skills audit should alert you to any general or specific skills gaps within your team.

"Listen to your delivery staff, take note of their concerns and try to provide various support options where needed. Staff need to buy into GCSEs and build up confidence."

Rebecca Diamond, KEITS

Click below for additional relevant information:

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The Steps to Take

Step 3: Conduct a skills audit - addressing the skills gaps

Offer coaching or mentoring with more experienced members of staff.

Key fact:

There is no requirement for staff to hold specific teaching qualifications, although qualifications in teaching English or Mathematics would be relevant and desirable. You should satisfy yourself that teachers have the right level of competence. Offer external training through an awarding organisation, a subject enhancement support programme (see next page), or another professional development provider.

The topic of GCSEs could form part of your staff continuing professional development (CPD) programmes and/or in-house training activities.

Potential topics may be 'selling' GCSEs to employers, or developing teaching resources. A sample CPD activity is provided in the links section. **Recruitment or outsourcing**

The results of your staff audit may identify serious skills gaps that can't be addressed by staff training alone. In this case, you will need to consider recruiting specialist English and Mathematics teachers. Alternatively, you may decide to outsource your delivery to a more experienced provider.

Click below for additional relevant information:

Mathematics Enhancement Programme

Sample CPD activity

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Step 3: Conduct a skills audit - subject enhancement support programme

Offer external training, such as through an AO or a subject enhancement support programme.

As delivery staff may be teaching English or Maths at a higher level than in the past, and the subject content, assessment methods, etc. will be new to them, you may have to invest in **external training**. In addition to having an excellent understanding of the GCSE subject matter, delivery staff will need the confidence to engage apprentices, e.g. by putting learning in the context of real work situations.



Awarding organisations and other bodies, such as Mathematics in Education and Industry (MEI), the National Centre for Excellence in the Teaching of Mathematics (NCETM), the National Association for Numeracy and Mathematics in Colleges (NANAMIC), and the National Association for the Teaching of English (NATE) provide training and support materials, and organise events, conferences etc. These organisations will be particularly keen to help those new to delivering GCSEs, and to support the introduction of the reformed GCSEs from 2015.

The Education and Training Foundation is subsidising **enhancement support programmes** to expand the skills and subject knowledge of staff who are currently delivering English and Mathematics at Level 2 (primarily functional skills), and who are preparing to teach GCSEs.

Click below for additional relevant information:

Mathematics Enhancement Programme

Sample CPD activity

Bursaries

Mathematics in Education and Industry (MEI)

National Centre for Excellence in the Teaching of Mathematics (NCETM)

National Association for Numeracy and Mathematics in Colleges (NANAMIC)

National Association for the Teaching of English (NATE)

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Step 3: Conduct a skills audit - subject enhancement support programme

Offer external training, such as through an AO or a subject enhancement support programme cont...

The Mathematics enhancement support programme is being developed by the NCETM in partnership with Centres for Excellence in Teacher Training (CETTs). The programme will last for around four months and will include six days of face-to-face activity, plus online support. Four subject content modules will each focus on a key area of higher tier GCSE Mathematics not covered in other Level 2 Mathematics qualifications, e.g. algebra and geometry. Participants will:

- Self-assess gaps in their subject knowledge
- Develop their knowledge and confidence
- Improve their pedagogical skills (e.g. learn how to make the best use of technology to engage learners)
- Have access to GCSE teaching resources
- Gain a deep understanding of the content of GCSE Mathematics
- Learn how to prepare candidates for GCSE resits (or take the exam for the first time)
- A similar programme for those preparing to teach GCSE English should be available by spring 2014

Key fact

Bursaries of up to £20,000 .00 may be available for graduates of relevant subjects who wish to train to teach English or Mathematics. These are aimed at those not currently working in a teaching capacity. For details, see: bursaries link.

Click below for additional relevant information:

Mathematics Enhancement Programme

Sample CPD activity

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National Centre for Excellence in the Teaching of Mathematics (NCETM)

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Step 4: Consider the best delivery model

You may already have a model that works for functional skills - this could be used or adapted. However, with such limited opportunities for apprentices to take their exams, GCSE delivery will need to be carefully scheduled around those dates. Remember that if apprentices complete their other learning aims some time before taking their GCSE exams, it may be difficult to keep them motivated. Also be aware that learners may need more intensive support to achieve GCSEs other than English and Mathematics qualifications.

There are various models of delivery. Your choice will depend on the results of your skills audit and what is most appropriate to you, the sector(s) you work in, your employers and apprentices.

Your apprentices and employers will have an influence on the delivery model you choose.

"Don't just assume there is one solution. Look at a variety of models and talk to other providers."

Caroline Groom, Learndirect

Click below for additional relevant information:

References

Useful Links





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Step 4: Consider the best delivery model

Other factors to consider:

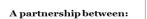
- How willing or able are employers to release apprentices for off-the-job training? This can be difficult where there are particularly busy times of the year, such as during the lead up to Christmas or at sale times in the retail sector. In these circumstances, an in-house GCSE delivery model could provide the most flexibility.
- **How is vocational training delivered?** If apprentices usually attend day-release on a regular basis, English and Maths teaching could be built into this delivery time. In sectors such as construction where it is common for apprentices to spend time in block release before starting work, it might make sense to use the opportunity to provide intensive English and Maths delivery.
- **Are apprentices geographically spread?** If so, getting them to travel for off-the-job training may prove difficult although it may be easier than travelling to different sites to deliver the training yourself. You could consider providing some of your English and Maths delivery through distance learning.
- **How much time needs to be devoted to GCSE tuition?** This could depend on a number of factors, including whether your apprentices are retaking GCSEs or sitting them for the first time.
- What is the best way to schedule delivery? Some apprentices will like to have a concentrated period of time devoted to English and/or Mathematics each week or month. Others will prefer shorter sessions.
- **How will you group learners?** It would be inadvisable to teach learners of very different abilities together, so consider the most effective way of grouping learners.
- If delivering GCSEs in-house, do you intend becoming a registered exam centre? The process of registering could take some time and will involve complying with various regulations. An alternative would be to arrange for apprentices to take their exams at a nearby centre, although fees may be payable.

<u>Click below for additional</u> <u>relevant information:</u>

References

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Step 4: Consider the best delivery model



Outsourced

Apprentices go to a different provider – an ITP or a local FE college – for one or both of their GCSEs.



In-house

You take responsibility for delivering GCSEs - depending on the number of learners involved, this could take place at your own centre (or one you hire) or at your employers' premises.



<u>Collaborative or</u> partnership arrangement

You could offer one GCSE but have an arrangement with another provider to offer the other. Alternatively, GCSE teachers, resources and facilities could be 'shared' in other ways. <u>Click below for additional</u> relevant information:

References

Useful Links

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Step 4: Consider the best delivery model - possible pros and cons



Outsourced



- Teaching will be by specialist staff
- The provider should have all the necessary resources to deliver English and/or Maths
- Set times will be dedicated for English and Maths provision
- May be the most suitable and costeffective option where small numbers of apprentices are involved

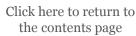


- Teaching is less likely to be contextualised, so opportunities for learning could be missed
- May only offer a 'one size fits all' delivery rather than focusing on gaps in knowledge and understanding
- Timetables for delivery may not suit your employers/apprentices
- Cost implications
- Tracking apprentices' progress may be more challenging

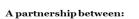
<u>Click below for additional</u> <u>relevant information:</u>

References

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The Steps to Take

Step 4: Consider the best delivery model - possible pros and cons



In-house



- Where possible, teaching can be related to real-work situations
- All aspects of the Apprenticeship will be seen to be delivered by a co-ordinated team
- You may be better placed to focus on gaps in knowledge and understanding
- Delivery can be scheduled to suit the needs of apprentices/employers
- It should be easy to track your apprentices' progress
- May be the best option where large numbers of apprentices are involved

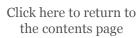


- Specialist teachers may have to be recruited; this will have cost implications.
- You will need all the necessary teaching and learning resources
- A suitable venue (or venues) must be available for delivery

Click below for additional relevant information:

References

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Step 4: Consider the best delivery model - possible pros and cons



Collaborative or partnership arrangement



- The arrangement can make the most efficient use of resources
- Collaboration can lead to fresh ideas and approaches
- There is a risk of lack of control and/or co-operation
- Reciprocal arrangements take careful planning and co-ordination

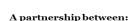
Click below for additional relevant information:

References

Useful Links











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"There are resources

out there, so make sure

you're not reinventing

the wheel."

Caroline Groom,

Learndirect

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The Steps to Take

Step 5: Review resources - initial assessment tools

An initial assessment (IA) should take place at the beginning of a learning programme. A good IA will help you:

- Establish an apprentice's current level of competence and confidence in English and Maths
- Ensure that the apprentice starts working towards the most appropriate qualification in each subject; this may not necessarily be the same for English and Mathematics (for instance they may be ready to start a GCSE programme in Mathematics, but only a Level 1 functional skill qualification in English)
- Identify specific support needs and provide information for an individual learning plan (ILP)
- Group learners according to ability level for teaching purposes
- Monitor a learner's progress

N.B. As many apprentices will already have taken qualifications in English and Mathematics, you should ask to see their certificates and any enhanced feedback they have received. Their exam results so far should be used alongside the results of their IA to determine the way forward. Apprentices who only need short-term support to turn a near miss at GCSE into at least a grade C should normally work towards attaining a GCSE at A*-C. It's recognised, however, that some learners will not be ready to start a GCSE programme, so other qualifications may be more appropriate.

Whilst examining IA tools, also look at any **diagnostic assessment tools** you have or could purchase. Diagnostic assessment tools will allow you to identify a learner's development needs based on their existing ability levels. The results of such assessments will help you set targets for learning and employ the most appropriate teaching and learning strategies to achieve them.

Click below for additional relevant information:

Checklist - Initial Assessment Tools

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The Steps to Take

Step 5: Review resources - learning plans, materials and learning environment



Learning environment

Irrespective of whether you deliver GCSEs in-house or outsource, you should review the whole learning environment to make sure that it will meet your learners' needs (see checklists).



Individual learning plans

In order to make learning English and Mathematics as personalised and relevant as possible, each apprentice should have an ILP. You may be able to adapt ILP paperwork (or an online system) from your functional skills provision.



Materials for teach and learning

Good quality teaching resources, particularly online materials, can alleviate some of the demands made on delivery staff and improve learner engagement. Review the materials you currently use to teach functional skills. Although you may be able to use or adapt some of your existing resources for GCSE delivery, you will probably need to invest in additional resources to cover new subject content. A number of companies sell e-learning solutions and are worth exploring. Over time, you will gradually build up a bank of paper-based and online resources. Check that your materials are suitable for all your apprentices, including those with learning difficulties and disabilities.

<u>Click below for additional</u> relevant information:

Checklist - Learning Environment Review

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The Steps to Take

Step 6: Examine approaches to teaching, learning and assessment - overview

There will be a spotlight on how your organisation teaches English and Maths, so your approach needs to be carefully considered.

"Ofsted proposes to increase its focus on the quality of teaching, learning and assessment in inspection. Paying particular attention to how well teaching develops English and Mathematics skills."

BIS (2011), New Challenges, New Chances - Further Education and Skills System Reform Plan: Building a World Class Skills System









English and Maths within Induction Teaching and Learning

Ongoing Assessment End of Programme Assessment

Tips

Try to reinforce the importance of English and Mathematics by incorporating them in all schemes of work, lesson plans and vocational learning materials.

Particularly with Maths, consider introducing topics in familiar contexts for apprentices. Once their confidence has grown, they can work towards more abstract problems.

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Step 6: Examine approaches to teaching, learning and assessment



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English and Maths within Induction

During induction, apprentices need to be given clear information about the English and Mathematics qualifications they will be taking. Make sure they know:

- Why it is important that they continue with these vital subjects
- How they will benefit from them personally
- Who will support them to achieve their English and Mathematics qualifications and how
- What role they have to play in their own learning
- How and when they will be assessed

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association of employment and learning providers

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The Steps to Take

Step 6: Examine approaches to teaching, learning and assessment



Teaching and Learning

- Ensure that there are structured opportunities for your apprentices to be taught. To make learning English and Mathematics relevant and engaging, once your learners have the basics, try to find opportunities for them to practise their skills so that they gain confidence, speed and understanding
- If there are specific areas where apprentices need extra support, focus on these skills gaps it'll make it easier to motivate learners rather than going over 'old ground'
- Encourage your apprentices and their workplace supervisors to make the most of naturally-occurring opportunities in the workplace to develop their English and Mathematics abilities
- In all aspects of your teaching, think about equality, diversity and inclusion. The needs of apprentices with learning difficulties and disabilities must be catered for and support provided for those who speak other languages

Click below for additional relevant information:

References

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Step 6: Examine approaches to teaching, learning and assessment



Ongoing Assessment

Ongoing assessment can take place both formally and informally but should happen throughout the learner's Apprenticeship. It will allow you to:

- Provide apprentices with feedback, support and encouragement
- Review their targets for learning
- Evaluate that apprentices of your English and Maths delivery
- Establish that apprentices are on the most suitable English and Mathematics programmes (if necessary they could swap from a GCSE course to a functional skills programme or vice versa, or even be entered for both qualifications)
- Establish when learners are ready to take their exams. This is particularly important with GCSEs as there are only two exam windows each year

Click below for additional relevant information:

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The Steps to Take

Step 6: Examine approaches to teaching, learning and assessment



End of Programme Assessment

- Bearing in mind that there will only be two opportunities for apprentices to sit GCSE exams each year, ensure that apprentices are entered when they are ready, otherwise they will become demotivated
- Make sure that your apprentices are familiar with what will be required of them provide them with instructions on exam techniques and give them the opportunity to do 'mock' exams
- Ensure that your apprentices are clear about the dates, times, venues and other final exam arrangements
- Check that they have all the equipment they need for their exams, such as a ruler and permitted calculator

"It is vital that, in addition to being taught the actual skills in English and Mathematics, learners are shown exam techniques and are given opportunities to work through past papers."

Louise Timperley, Kaplan

<u>Click below for additional</u> relevant information:

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Step 7: Decide on an awarding organisation

If you decide to offer GCSEs in-house, one of your major considerations will be your choice of awarding organisation. GCSEs are available through far fewer awarding organisations than functional skills. In fact, in England, GCSEs in English and Mathematics are only offered by:

- **AQA**
- **OCR**
- Pearson Edexcel
- WJEC although learners in Wales do not have to sit linear GCSEs, WJEC has made these available for those in England; WJEC's modular GCSEs are not available for students in England

Use the checklist (in the right-hand link) to help you compare AOs and make your decision. Have a look at each AO's website (in useful links) and any publicity information they produce to establish what they have to offer.

Key fact

The Joint Council for Qualifications (JCQ) publishes advice, guidance and regulations on GCSEs including how exams should be conducted and access special consideration arrangements.

"If you already have a good relationship with an awarding organisation and they offer the services you need, go for it - if it isn't broken, don't fix it!"

"Talk to all the awarding

organisations, as well as other

providers, and work out the best for

you. If there is a group of you looking

into the various services on offer, why

not ask the awarding organisation to

come and present to you?"

Caroline Groom, Learndirect

Rebecca Diamond, KEITS

Click below for additional relevant information:

Awarding Organisations

Checklist - Comparing **Awarding Organisations**

Joint Council for Qualifications (JCQ)

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- Why focus on employer engagement?
- How to gain employer engagement

The Steps to Take

Step 8: Gain employer engagement

To ensure your apprentices achieve their English and Mathematics qualifications try to get as much support as you can from your employers. Because GCSEs are so well known, in some ways it will be easier for them to understand their importance than it will be with other English and Mathematics qualifications.

You will want your employers to:

- Reinforce the importance of English and Maths
- Allow apprentices time off work for teaching and learning and to take their exams
- Where possible provide opportunities for apprentices to develop their English and Maths skills
- Value and foster the role of the workplace supervisor in supporting apprentices

Tip

Find out whether any of your workplace supervisors would welcome the chance to learn more about GCSEs; there may be opportunities to include them in your inhouse training activities.

Benefits to employers

Encourage your staff to promote the benefits your employers will gain through having literate and numerate employees. For instance, there should be greater productivity and efficiency, less absenteeism, reduced staff turnover and fewer complaints. This can lead to the organisation retaining or improving its reputation and gaining a competitive edge. It will also help them to achieve a motivated, effective and 'rounded' workforce. If possible, provide specific examples of how English and Mathematics can benefit their business.

Click below for additional relevant information:

References

Useful Links

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Tip

Try getting some quotes from employers or apprentices who are positive about the value of English and Mathematics. You can use these to help you sell the benefits to other employers; include them in your promotional materials and in your negotiations.



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- Why focus on employer engagement?
- How to gain employer engagement

The Steps to Take

Step 8: Gain employer engagement



To engage employers with GCSEs, you will have to state a strong business case. It could be based on the numerous studies that have found that employers frequently complain that their new recruits are unable to deal with simple problems because they lack basic English and mathematics skills.

Agree a strategy amongst your own staff so that you give out a consistent message to employers.

Employers should be briefed so that they:

- Are aware that GCSEs are being reformed to better prepare learners for the workplace
- Know exactly which qualifications and levels in English and Mathematics their apprentices are aiming at
- Are clear how you intend to support apprentices to achieve their English and Mathematics qualifications
- Understand how developing their employees' English and Mathematics skills will be of benefit to them

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"Employers need to be sold the benefits of developing a learner's English and mathematics skills, rather than the features. Make sure you sell these upfront."

> Caroline Groom, Learndirect

Click below for additional relevant information:

References

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Checklists







Action Planning

Click on the section below for the content you want to see, when in the section use the navigation on the left.

4.1 Action Planning





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4.1 Action Planning

Action Planning

Click on the link on the right hand side of the screen to see an action plan to help you prepare for the introduction of GCSEs.

Monitor

You will need to **monitor the quality of your English and Maths provision**. It's a good idea to get everyone who is involved together on a regular basis so that they can:

- Reflect on current delivery and share areas of good practice
- Discuss ideas for new resources and teaching methods
- Check systems for monitoring learner progress
- Plan opportunities for apprentices to develop their English and Maths skills in the workplace and through their vocational programmes
- Undertake CPD activities, e.g. peer observation and feedback

Review

From time to time it will also be necessary to review the quality of your **policies and procedures** for English and Maths provision, particularly in relation to:

- Targets for retention, achievement and progression
- Tracking systems and other documentation
- Observation of teaching and learning
- The identification of staff training and development needs
- Feedback from employer and apprentice surveys

Any observations of learning, and data on learner achievement and progression should feed into a provider self-assessment, which will form the basis of an **improvement plan** for the whole organisation.

Preparing to offer GCSEs within your Apprenticeship frameworks may seem daunting at first, but as you go through the steps outlined in this guide, you'll realise that you can build on the work you've already been doing with functional skills.

<u>Click below for additional</u> relevant information:

Action Plan

References

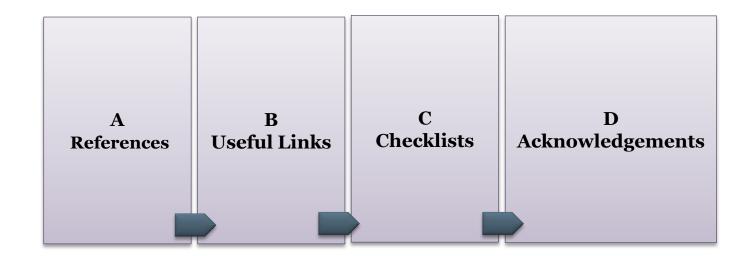
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Annex A: References

Refer to Moving from Key Skills to Functional Skills: A step by step guide for independent training providers (see below) for links to various functional skills resources. Although these resources are not focused on GCSEs, you may find some of the content helpful.

AELP (2012), Moving from Key Skills to Functional Skills: A step by step guide for independent training providers http://www.aelp.org.uk/news/general/details/moving-from-key-skills-to-functional-skills-a-step/

AELP (2013), *Implementing Study Programmes (including traineeships)* http://www.aelp.org.uk/topics/details/study-programmes-and-traineeships/

BIS (October 2013), *The Future of Apprenticeships in England: Implementation Plan* and *The Future of Apprenticeships in England: Guidance for Trailblazers* https://www.gov.uk/government/consultations/future-of-apprenticeships-in-england-richard-review-next-steps

BIS (2011), New Challenges, New Chances - Further Education and Skills System Reform Plan: Building a World Class Skills System https://www.gov.uk/government/consultations/new-challenges-new-chances-next-steps-in-implementing-the-further-education-reform-programme

DfE (November 2013), *Reformed GCSE subject content consultation - Government response* https://www.gov.uk/government/consultations/gcse-subject-content-and-assessment-objectives

OECD (November 2013), OECD Skills Outlook 2013: First results from the survey of adult skills http://skills.oecd.org/skillsoutlook.html

Ofqual (November 2013), *Reforms to GCSEs in England from 2015 - Summary* http://comment.ofqual.gov.uk/gcse-reform-june-2013/

Skills Funding Agency (2013), *Funding Rules 2013/14 - Version 3* http://skillsfundingagency.bis.gov.uk/providers/fundingrules/



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Annex B: Useful Links

DfE subject content and assessment objectives for GCSE English language for teaching from September 2015: https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/254497/GCSE_English_language.pdf

DfE subject content and assessment objectives for GCSE Mathematics for teaching from September 2015: https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/254441/GCSE mathematics subject content and assessment objectives.pdf

FE Week in partnership with Tribal (November 2013), Maths and English supplement: http://feweek.co.uk/2013/11/01/maths-and-english/

Organisation websites:

AELP - http://www.aelp.org.uk/

The Education and Training Foundation - http://www.et-foundation.co.uk/

Joint Council for Qualifications - http://www.jcg.org.uk/

MEI - http://www.mei.org.uk/

NANAMIC - http://www.nanamic.org.uk/

NATE - http://www.nate.org.uk/page/home

National Apprenticeship Service - http://www.apprenticeships.org.uk/

NCETM - website has information on courses and events, self-evaluation tools, a CPD providers' directory, and news on various initiatives - https://www.ncetm.org.uk/

Awarding organisations:

AQA - http://www.aga.org.uk/

OCR - http://www.ocr.org.uk/

Pearson Edexcel - http://www.edexcel.com/Pages/Home.aspx

WJEC - http://www.wjec.co.uk/





Annex C: Checklists - Sample CPD Activity

Getting to grips with GCSE subject content:

To start familiarising delivery staff with the reformed GCSEs, ask them to rate their confidence to teach the subject content on a scale of 1-5: 1 = very low confidence and 5 = very high confidence

(N.B. This activity is based on the GCSE subject content and assessment objectives for English and Mathematics produced by the Department for Education. These documents will provide the framework for awarding organisations to create the detail of their GCSE specifications.

GCSE English language	1	2	3	4	5
 Critical reading and comprehension: Critical reading and comprehension (e.g. identifying and interpreting themes and ideas, reading for different purposes etc.) Summarising and synthesising Evaluating writer's choice of vocabulary, form, grammatical and structural features Critically comparing texts with respect to the above 					
Writing: • Producing clear and coherent text for different purposes and audiences • Writing for impact					
Spoken language: • Presenting information and ideas • Responding to spoken language • Using spoken standard English					



Annex C: Checklists - Sample CPD Activity cont...

Getting to grips with GCSE subject content:

To start familiarising delivery staff with the reformed GCSEs, ask them to rate their confidence to teach the subject content on a scale of 1-5: 1 = very low confidence and 5 = very high confidence

(N.B. This activity is based on the GCSE subject content and assessment objectives for English and Mathematics produced by the Department for Education. These documents will provide the framework for awarding organisations to create the detail of their GCSE specifications.

GCSE Mathematics	1	2	3	4	5
Number:					
Structure and calculation					
Fractions, decimals and percentagesMeasures and accuracy					
Measures and accuracy					
Algebra:					
Notation, vocabulary and manipulation					
 Graphs Solving equations and inequalities					
 Sequences 					
Ratio, proportion and rates of change					
Geometry and measures:					
 Properties and constructions 					
Mensuration and calculation					
• Vectors					
Probability					
Statistics					



Annex C: Checklists – Initial Assessment Tools

Checklist: Deciding on initial assessment tools						
Task	✓	Notes				
Gather together and carefully examine the IA tools you currently use for functional skills.						
Consider whether these tools could be adapted for GCSEs.						
Ask your professional contacts whether they use any particular GCSE IA tools and how useful they find them.						
Collect together information (publicity material, demo versions etc.) on a number of commercial IA tools.						
Establish how well the IA tool meets the needs of your learners, particularly those with learning disabilities and difficulties.						
Consider the relevance of each IA tool for apprentices in the sector(s) in which you work.						
Evaluate the practicalities of using each IA tool, e.g. options for online and paper-based assessment, ease of use and marking.						
Find out the relative costs of each IA tool.						
Establish any extras included with each IA tool, e.g. immediate results feedback, associated ILPs or bespoke learning materials.						

Annex C: Checklists – A Review of the Learning Environment

Questions	Yes/No?
Are venues easily accessible by most learners? (e.g. are there good public transport links?)	
Is parking available on-site or nearby?	
Do the teaching/training rooms have adequate space, heating, lighting, emergency exits etc.?	
Do facilities have to be booked in advance?	
Are rooms generally available when required?	
Will there be timetabling issues?	
Are there sufficient tables, chairs etc.?	
Are teaching aids (e.g. interactive whiteboards) available if required?	
If using online resources: Are there enough computers and printers? Is the necessary software loaded? Is there reliable internet access if required?	
Are the facilities and technology regularly maintained?	
Will the environment in which learners take their exams meet the AO's requirements?	
Are venues, facilities and equipment suitable for those with physical disabilities, and learning difficulties and disabilities?	
If you decide to register as an exam centre, do you have all the necessary resources to comply with requirements (e.g. a secure storage facility for exam papers and a room of sufficient size for the number of exam desks)?	



Annex C: Checklists - Comparing Awarding Organisations

Questions	Comments
Do you have a successful track record of working with this awarding organisation? (N.B. Your existing awarding organisation(s) may not offer GCSEs.)	
How much experience does the awarding organisation have with similar providers?	
What is the cost of GCSE exam entry? What does this include? Are there any other costs?	
What kind of training and support is available?	
Are past papers and other resources freely available?	
What kind of post-results service is provided?	

Annex C: Checklists – Action Planning Checklist

Actions	By whom?	By when?	Achieved?	Further actions and by whom/when
1. Develop a strategy and policy and appoint a GCSE lead person/set up steering group.				
 2. Raise awareness with: English and Maths specialists Vocational teaching staff Employer-facing staff Recruitment/guidance team 				
 3. Conduct a staff skills audit and consider: Coaching or mentoring External training e.g. through a subject enhancement support programme CPD/in-house training Use skills audit to help decide on delivery model (see below) 				
 4. Consider the best delivery model. Decide whether to: Outsource GCSE delivery Deliver in-house Deliver through a collaborative or partnership arrangement 				



Annex C: Checklists – Action Planning Checklist cont...

Actions	By whom?	By when?	Achieved?	Further actions and by whom/when
 5. Review resources. This will involve examining: IA and diagnostic assessment tools and ILPs (adapt from current or choose off-the-shelf) Materials for teaching and learning, including e-learning solutions (amend existing or but commercial products) The learning environment: venues, facilities and equipment 				
 6. Examine approaches to teaching learning and assessment and adapt as necessary. Consider, how to: Include English and Maths in your induction programmes Ensure apprentices have the basic skills needed to move on to GCSEs Reinforce English and Maths development through all areas of provision Make the most of ongoing assessments Prepare learners for exams Ensure equality, diversity and inclusion 				

Annex C: Checklists – Action Planning Checklist cont...

Actions	By whom?	By when?	Achieved?	Further actions and by whom/when
7. Decide on an awarding organisation using a range of criteria (e.g. experience working with similar providers, support available and costs involved)				
 8. Gain employer engagement: Agree a strategy to sell the benefits of developing English and Maths skills Foster the role of employers, particularly workplace supervisors 				

The Steps to Take

Action Planning

Annexes

Annex D: Acknowledgements

The quotes in this guide have been provided by:

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