



Minimum Contract Level Support Programme

Minimum Contract Level Policy Rapid Response

May 2011



**Minimum Contract Level
Support Programme**

**Rapid response to organisations with
turned down exemption request
On-line Seminar**

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LSIS Facilitators
May 2011**

Our objective

- *Explore the options and next steps for providers who have been turned down for an exemption*
- *Outline support available*

What next?

OPTIONS

- **Back up plan or previous arrangements you can pursue**

- **Consider new arrangements**

Act as a lead partner

Become a sub contractor

Alternative delivery model such as consortium

Enter into a run down contract

Points to consider

LEAD PARTNER

- Source sub contractors
- Capacity to act as lead partner
- Required to carry out due diligence on sub contractors
- Develop a legally binding Service Level Agreement/contract

SUB CONTRACTOR

- Source a lead provider
- Explore the key factors to consider when negotiating the SLA/contract
- Participate in the lead providers due diligence process

Points to consider

ALTERNATIVE DELIVERY MODEL

- Source other providers to work with
- Explore the key factors to consider when developing arrangements
- Consider the feasibility of developing complex legal arrangements within short time frames

RUN DOWN CONTRACT

- Work with SFA to support learner transition to new provider

Actions

- Decide on model to pursue
- Start process to ensure arrangements in place by September 2011
- Seek legal and financial advice where required
- Formally notify the SFA of new arrangements and work with account manager to ensure effective transition

Finding a Partner

- Previous contacts
- Online matching service
- SFA list of lead providers

Any questions?



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Skills Funding Agency

Richard Mole

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Wrapping Up

We'll send you now

- **These slides**
- **Evaluation link**

You maybe be interested in further support from the LSIS MCL Support Programme.

- A range of resources are available on the Excellence Gateway site www.excellencegateway.org.uk/MCLsupport
- Further web seminar events are planned, you can find details and registration on events.lsis.org.uk/Pages/Event/Stage1/Events.aspx
- If you would like to talk to an MCL Partnership Adviser please send an e-mail to mclsp@lsis.org.uk



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